VENT AUDIT 017 IEEE MTT-S Interna	tional Micr	owave Symposium
		15
DATES OF EVENT:	Conference:	June 4 – 9, 2017
LOCATION:	Exhibits:	June 6 – 8, 2017 Hawaii Convention Center, Honolulu, HI 96815
EVENT PRODUCER/MANAGER	R:	
	Company Name:	Institute for Electrical & Electronics Engineers – Microwave Theory and Techniques Society (IEEE MTT-S)
	Address:	1721 Boxelder St. Ste. 107
	Phone:	Louisville, CO 80027 (303) 530-4562
	Website (Show):	www.ims2016.org
REGISTRATION COMPANY:		MP Associates, Inc.
YEAR EVENT ESTABLISHED:		1959
FREQUENCY:		Annual
DATES OF NEXT EVENT:	Conference:	June 10 - 15, 2018
	Exhibits:	June 12 - 14, 2018
LOCATION:		Pennsylvania Convention Center, Philadelphia, PA 19107

#### **1. STATEMENT OF MARKET SERVED**

Engineers and researchers developing technologies to support wireless communication, radar, RF technologies, high frequency semiconductors, electromagnetics, commercial and military RF, microwave and mm-wave electronics and applications.

Qualified attendees include senior management, engineering management, engineers, and R & D personnel employed in the private sector or by the government/military.

#### 2. STATEMENT OF VERIFICATION METHODOLOGY

All badges were printed on site, at which point the attendee was entered into the system as verified.

#### **3. AUDITED ATTENDEE ANALYSIS**

YEAR EVENT HELD	EVENT LOCATION	TOTAL CONFERENCE ATTENDEES	TOTAL EXHIBITS ONLY ATTENDEES	SUB-TOTAL CONFERENCE & EXHIBITS ONLY ATTENDEES	SPEAKERS*	MEDIA	EXHIBITORS, NON- EXHIBITING SPONSORS AND THEIR SUPPORT STAFF**	Total
2011	Baltimore	2,294	1,907	4,201		31	4,220	8,421
2012	Montreal	2,599	1,463	4,062		35	3,568	7,665
2013	Seattle	2,312	1,395	3,707		38	3,760	7,505
2014	Tampa	2,370	1,443	3,813		37	3,828	7,678
2015	Phoenix	2,889	1,701	4,590		57	3,993	8,640
2016	San Francisco	2,884	2,695	5,579		61	4,365	10,005
2017	Honolulu	2,154	712	2,866		30	2,530	5,426

\* Included as Conference Attendees. \*\* Not audited. Count supplied by Show Management.





### 4. PRIMARY END PRODUCT/SERVICE

PRIMARY END PRODUCT/SERVICE	TOTAL ATTENDEES	PERCENT OF TOTAL	PERCENT PROVIDING PRIMARY END PRODUCT
Communication Systems, Equipment	422	14.7	15.7
Wireless (WiFi, WiMAX, UWB, other)	212	7.4	7.9
Government - Military	129	4.5	4.8
Government - Other	66	2.3	2.5
Defense Electronics	136	4.7	5.1
Medical Electronics	68	2.4	2.5
Navigation/Telemetry/GPS Systems	25	0.9	0.9
Industrial Automation/Control Systems	32	1.1	1.2
Transportation (Automotive/Aviation)	14	0.5	0.5
Consumer Electronics	59	2.1	2.2
Computers or Peripherals	10	0.3	0.4
Test & Measurement	194	6.8	7.2
Components/Hardware	214	7.5	8.0
RF/HF Front-End Modules	411	14.3	15.3
Data Transmission	17	0.6	0.6
Semiconductors & ICs	479	16.7	17.9
Materials	36	1.3	1.3
Services	47	1.6	1.8
Software (EDA/CAD/CAM etc.)	70	2.4	2.6
Retiree	40	1.4	1.5
Total Conference and Exhibit Only Attendees Providing this Information	2,681	93.5	100.0
Total Conference and Exhibit Only Attendees Not Providing this Information	215	6.5	
TOTAL CONFERENCE AND EXHIBIT ONLY ATTENDEES	2,866	100.0	100.0

### 5. PRIMARY JOB FUNCTION

PRIMARY JOB FUNCTION	TOTAL ATTENDEES	PERCENT OF TOTAL	PERCENT PROVIDING PRIMARY JOB FUNCTION
Executive/Senior Management	275	9.6	10.0
Executive/Senior Technology Development	101	3.5	3.7
Engineering Management	177	6.2	6.5
Design Engineering	345	12.0	12.6
Engineering Services	64	2.2	2.3
Manufacturing/Production Engineering	22	0.8	0.8
Application Engineer	68	2.4	2.5
Procurement/Purchasing	23	0.8	0.8
Professor / Research - Academic	520	18.1	19.0
Research & Development - Government	141	4.9	5.1
Research & Development - Industry	233	8.1	8.5
Student	530	18.5	19.3
Financial or Industry Analyst	7	0.2	0.3
Editor/Publisher	1	0.0	0.0
Marketing/Sales	165	5.8	6.0
Consultant	34	1.2	1.2
Retiree	35	1.2	1.3
Total Conference and Exhibit Only Attendees Providing this Information	2,741	95.6	100.0
Total Conference and Exhibit Only Attendees Not Providing this Information	125	4.4	
TOTAL CONFERENCE AND EXHIBIT ONLY ATTENDEES	2,866	100.0	100.0



PRODUCTS AND/OR SERVICES YOU RECOMMEND, PURCHASE, OR INFLUENCE THE PURCHASE OF	TOTAL ATTENDEES	PERCENT PROVIDING PURCHASE INFORMATION
Active Components	1,150	40.8
Antennas	768	27.2
Control Components	303	10.7
Materials	483	17.1
Manufacturing Equipment	222	7.9
Optoelectronics & Fiber-Optics	190	6.7
Passive Components	1,174	41.6
Semiconductors/Integrated Circuits	1,018	36.1
Services	222	7.9
Signal Processing Components	304	10.8
Software & CAD	667	23.7
Subsystems & Systems	491	17.4
Test Equipment and Instruments	1,008	35.8
Transmission-Line Components	497	17.6
Consultant Services	172	6.1
Not Applicable	538	18.0
Total Conference and Exhibit Only Attendees Providing this Information	2,819	98.4
Total Conference and Exhibit Only Attendees Not Providing this Information	47	1.6
TOTAL CONFERENCE AND EXHIBIT ONLY ATTENDEES	2,866	100.0

#### 6. PRODUCTS AND/OR SERVICES YOU RECOMMEND, PURCHASE, OR INFLUENCE THE PURCHASE OF

Multiple responses allowed, hence total number of responses exceeds the total attendance and category counts should not be added together.

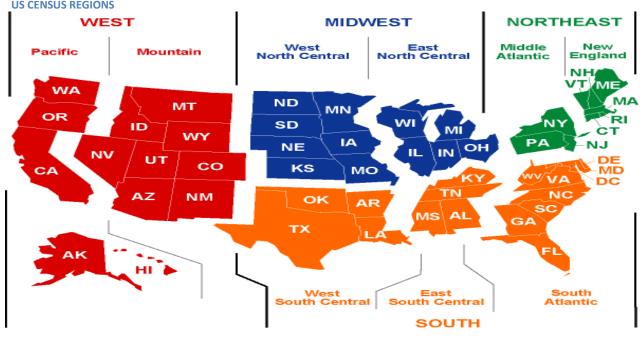
#### 7. FREQUENCY RANGE OF YOUR PRIMARY WORK

FREQUENCY RANGE OF PRIMARY WORK	TOTAL ATTENDEES	PERCENT OF TOTAL	PERCENT PROVIDING FREQUENCY RANGE
RF	1,975	68.9%	71.4%
Microwave	1,885	65.8%	68.1%
Millimeter-wave	1,418	49.5%	51.3%
Terahertz	377	13.2%	13.6%
Other	172	5.7%	5.9%
Total Conference and Exhibit Only Attendees Providing this Information	2,775	96.5	100.0
Total Conference and Exhibit Only Attendees Not Providing this Information	121	3.5	
TOTAL CONFERENCE AND EXHIBIT ONLY ATTENDEES	2,866	100.0	100.0



	STATE	TOTAL	PERCENT		STATE	TOTAL	PERCEN
NEW ENGLAND		108	3.77	EAST SOUTH CENTRAL		15	0.52
	Maine	0			Kentucky	0	
	New Hampshire	12			Tennessee	5	
	Vermont	3			Alabama	10	
	Massachusetts	87			Mississippi	0	
	Rhode Island	3		WEST SOUTH CENTRAL 166		100	3.49
	Connecticut	3			Arkansas	1	
MIDDLE ATLANTIC		102	3.56		Louisiana	0	
	New York	40			Oklahoma	3	
	New Jersey	36			Texas	96	
	Pennsylvania	27		MOUNTAIN		117	4.08
EAST NORTH CENTRAL		81	2.83		Montana	0	
	Ohio	19			Idaho	2	
	Indiana	20			Wyoming	0	
	Illinois	19			Colorado	44	
	Michigan	22			New Mexico	15	
	Wisconsin	1			Arizona	48	
WEST NORTH CENTRAL		24	0.84		Utah	7	
	Minnesota	12			Nevada	1	
	Iowa	9		PACIFIC		809	28.23
	Missouri	1			Alaska	0	
	North Dakota	1			Washington	28	
	South Dakota	0			Oregon	32	
	Nebraska	0			California	552	
	Kansas	1			Hawaii	197	
SOUTH ATLANTIC		198	6.91	UNITED STATES		1,554	54.22
	Delaware	2					
	Maryland	37		INTERNATIONAL		1,312	45.78
Dis	strict of Columbia	15			Canada	94	3.28
	Virginia	33			Mexico	2	.07
	West Virginia	0		Outside No	orth America	1,216	42.43
	North Carolina	41					
	South Carolina	3		Not Providing this	Information		
	Georgia	32		Total Conference & Exhibit On	ly Attendees	2,866	100.00
	Florida	35					

#### 8. AUDITED GEOGRAPHIC BREAKOUT OF CONFERENCE AND EXHIBIT ONLY ATTENDEES



Audience Insights

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COUNTRY	CODE	TOTAL	PERCENT	COUNTRY	CODE	TOTAL	PERCENT
Argentina	AR	1	0.03	Malaysia	MY	1	0.03
Australia	AU	20	0.70	Netherlands	NL	38	1.33
Austria	AT	27	0.94	Netherlands Antilles	AN	1	0.03
Belarus	BY	1	0.03	New Zealand	NZ	3	0.10
Belgium	BE	20	0.70	Norway	NO	1	0.03
Brazil	BR	5	0.17	Peru	PE	1	0.03
China	CN	182	6.35	Philippines	PH	10	0.35
Czech Republic	CZ	4	0.14	Poland	PL	5	0.17
Denmark	DK	2	0.07	Portugal	PT	8	0.28
Egypt	EG	1	0.03	Qatar	QA	1	0.03
Finland	FI	8	0.28	Russian Federation	RU	11	0.38
France	FR	73	2.55	Saudi Arabia	SA	2	0.07
Germany	DE	128	4.47	Singapore	SG	15	0.52
Greece	GR	1	0.03	South Africa	ZA	5	0.17
Hong Kong	HK	15	0.52	Spain	ES	28	0.98
Hungary	HU	1	0.03	Sweden	SE	58	2.02
India	IN	6	0.21	Switzerland	СН	5	0.17
Ireland	IE	11	0.38	Taiwan, Province of China	TW	86	3.00
Israel	L	28	0.98	Thailand	TH	2	0.07
Italy	IT	34	1.19	Tunisia	TN	1	0.03
Japan	JP	156	5.44	Turkey	TR	13	0.45
Korea, North	KP	4	0.14	United Arab Emirates	AE	1	0.03
Korea, South	KR	142	4.95	United Kingdom	GB	49	1.71
Масао	MO	1	0.03				
			TOTAL Confe	rence & Exhibit Attendance Outside Nor	th America	1,216	42.43
				TOTAL No	orth America	1,650	57.57
				Not Providing this	Information		
				Total Conference & Exhibit	Attendance	2,866	100.00

### 8A. AUDITED BREAKOUT OF ALL CONFERENCE AND EXHIBITS ONLY ATTENDEES OUTSIDE NORTH AMERICA



**REGISTRATION FORM:** page 1



### The 2017 IEEE MTT-S International Microwave Symposium 4-9 June 2017 Honolulu, HI

IMS - R		REGISTRAT ulu, Hawai'i	ION FORM
1 All Early Bird and Advance registration respectively, for appropriate costs to ap by fax: +1 (303) 530-4334		20 May,	by mail: IMS 2017 Registration, MP Associates, Inc. 1721 Boxelder St. Suite 107 Louisville, CO 80027 USA
2 Attendee Information			
First Name		Last Name	
Company		Title	
Street	City		Mail Stop
State Postal Code	Country		
Email	:	Secondary Email	
Telephone	IEEE Membership #	Student ID #	Member of: O MTT-S O ARFTG
<ul> <li>Attendee Survey</li> <li>What is your principal job function?</li> <li>101 Executive/Senior Management</li> <li>102 Engineering Management</li> <li>103 Design Engineering</li> <li>104 Executive/Senior Technology Developmed</li> <li>105 Engineering Services</li> <li>106 Manufacturing/Production Engineering</li> <li>107 Application Engineer</li> <li>108 Professor/Research - Academic</li> <li>110 Research &amp; Development - Government</li> <li>111 Research &amp; Development - Government</li> <li>112 Student</li> <li>113 Financial or Industry Analyst</li> <li>114 Editor/Publisher</li> <li>115 Marketing/Sales</li> <li>116 Consultant</li> <li>117 Retiree</li> <li>201 Communication systems, equipment</li> <li>202 Wireless (WiFi, WiMAX, UWB)</li> <li>203 Government - Military</li> <li>204 Government - Miltary</li> <li>205 Defense Electronics</li> <li>206 Medical Electronics</li> <li>207 Navigation/telemetry/GPS systems</li> <li>208 Industrial automation/control systems</li> <li>209 Iransportation (Automotive/Aviation)</li> </ul>	<ul> <li>216 Semiconducto</li> <li>217 Materials</li> <li>218 Services</li> <li>219 Software (ED/</li> <li>220 Retiree</li> <li>3) Which products following areas or influence the</li> <li>(Answer all that apply)</li> <li>301 Active Compo</li> <li>302 Antennas</li> <li>303 Control Comp</li> <li>304 Materials</li> <li>305 Manufacturin</li> <li>306 Optoelectroni</li> <li>307 Passive Comp</li> <li>308 Semiconductc</li> <li>309 Services</li> <li>311 Software &amp; C/</li> <li>312 Subsystems &amp;</li> </ul>	rement Hardware and Modules sistion pars & Ics A/CAD/CAM) and/or services in the do you recommend, purchase purchase of? ) nents onents sig Equipment ics & Fiber-Optics onents ors/Integrated Circuits sing Components AD s Systems nt and Instruments Line Components	<ul> <li>4) At what frequency is your primary work? <ul> <li>401 RF</li> <li>402 Microwave</li> <li>403 Millimeter-wave</li> <li>404 Terahertz</li> <li>405 Other</li></ul></li></ul>

IMS provides an email list of attendees to exhibitors. If you do NOT want to receive this correspondence, check here: 🖵



EVENT AUDIT	
2017 IEEE MTT-S International Microwave Symposium	

### **REGISTRATION FORM:** page 2

4 Dovietion Duising	Farly R	Farly Rird (6 Eah - 8 May)	(veW		Advance	C - VeM 0) ordevb0	- 2 lunal		
	IEEE or ARFT	IEEE or ARFTG Membership	(Apin		IEEE or ARFTG	IEEE or ARFTG Membership			
Superpass IMS, RFIC, and ARFTG, ONE full-day workshop (or half-day workshops, to equal one full-day),	Member	IEEE Life Member (Retiree) or Student IEEE Member	Non-Member	Student Non- Member	Member	IEEE Life Member (Retiree) or Student IEEE Member	Non-Member	Student Non-Member	Cost
Electronic Proceedings: IMS, RFIC, ARFTG, AND Workshops, Awards Banquet	O\$1,090	O\$650	O\$1,645	O\$670	O\$1,270	O\$760	O\$1,900	O\$780	\$
IMS IMS Sessions Single Day Registration Select day: O Tuesday O Wednesday O Thursday	O\$475 O\$240 day	0\$85	0\$700 0\$350	O\$145	O\$545 O\$280	0\$95	O\$815 O\$405	0\$160	\$
RFIC Symposium RFIC Sessions	O\$255	O\$180	O\$360	O\$200	O\$290	O\$200	O\$420	O\$220	Ş
ARFTG Conference ARFTG Sessions	O\$240	O\$170	O\$360	O\$195	O\$285	O\$195	O\$420	O\$220	\$
Exhibition Exhibition Only Pass (Tuesday - Thursday) Wednesday Exhibition Only Pass	O\$25 Free	O\$25 Free	O\$25 Free	O\$25 Free	O\$25 Free	O\$25 Free	O\$25 Free	O\$25 Free	\$ \$
Guest Badge Guest Information:	FREE	FREE	FREE	FREE	FREE	FREE	FREE	FREE	Ş
First Name	Last	Last Name			Email				
5G Summit	O\$185	O\$140	O\$270	O\$160	O\$200	O\$150	O\$295	O\$170	
RF Boot Camp	O\$125	O\$125	O\$125	O\$125	O\$125	O\$125	O\$125	O\$125	
5 Workshops and Short Courses Please select from the following: Full Day Workshops: OWSA OWSB OWSC OWSD OWSF OW OWMN OWMN OWFA OWFB OWFD OWFF OW	ase select from th OwSD OWSE OWFB OWFD	/SG	O WSH OWSM DWFI OWFK O	OWEH OWER OWER OWER OWER OWER OWER O	WSR OWSS O	owsh owsh owsh owsp owsp owsp owna ownc owng owni owni ownk ownm owri owrk owre owre owre owre owrt	NO 9MMO 9M	IMO MMO IWI	MMWO AN
Half Day Workshops: OWSI OWSI OWSK OWSO	OWSO OWSP	OWST OWSU	OWMB OWMD	OWMD OWME OWMF	IMWO HMWO	OWFC OWFE	OWFH OWFJ	OWFM OWFN	OWFS
Full Day Short Course: OSSA OSSC OSMA Half Day Short Course: OSSB OSFB	MA OSMB	OSMC OSFA	OSFC						Cost
Full Day Workshops	#\$185	5 #\$140	#\$270	#\$160	#\$200	) #\$150	# \$295	#\$170	\$
Half Day Workshops	#\$95	#\$75	#\$140	#	#\$110	) #\$80	#\$160	#\$95	Ş
Full Day Short Course	#\$315	5 #\$220	#\$465	#\$245	#\$370	) #\$255	#\$550	#\$280	\$ \$
Half Day Short Course	#\$220	) #\$160	#\$330	#\$175	#\$255	; #\$185	#\$390	#\$200	\$
2 Full day workshops or equivalent - Includes All 3.0 pg of Workshop Electronic Proceedings (Distributed Via the Cloud)	#\$475	5 #\$350	#\$690	#\$375	#\$515	; #\$385	#\$760	#\$405	\$





**REGISTRATION FORM:** page 3

6 Extra Proceedings & Digests	Early Bi	Early Bird (6 Feb - 8 May ) IEEE or ARFTG Membership	May )		Advanc IEEE or ARFTG	Advance (9 May - 2 June) EEE or ARFTG Membership	June)		
	Member (	IEEE Life Member (Retiree) or Student IEEE Member	Non-Member	Student Non-Member	Member	IEEE Life Member (Retiree) or Student IEEE Member	Non-Member t	Student Non-Member	Cost
IMS - Electronic (Distributed Via the Cloud) RFIC - Electronic (Distributed Via the Cloud) ARFTG - Electronic (Distributed Via the Cloud)	0\$50 0\$51	0 \$50 0 \$50 0 \$50	0\$75 0\$75 0\$75	0\$75 0\$75 0\$75	0 \$60 0 \$60 0 \$60	0\$60 0\$60	06\$0 06\$0	0 0 0 0 8 0 0 0 8 0 0 0	\$ \$ \$ \$
<ul> <li>Z Events</li> <li>Awards Banquet (Wednesday Night)</li> <li>#- RFIC Sunday Evening (includes plenary session, #- industry showcase &amp; reception)</li> </ul>	#\$75 0n, #\$50	#\$75 #\$50	#\$75 #\$75	#\$75 #\$75	#\$75 #\$60	#\$75 #\$60	#\$75 #\$90	#\$75 #\$90	\$ \$
8 Lunch Mon Tues Wed Thurs Fri Boxed Lunches O O O O O	#\$30		#\$30		#\$30		#\$30		\$
9 Card Number			Expiration Date		Total Remittance: \$	ttance: \$	ì		
OMasterCard OVisa OArr	OAmerican Express	Security Code		Signature:					
10Submit via Fax or Mail to:Make checks payable to: MTTS-IMS2017Make checks payable to: MTTS-IMS2017IMS2017Fax registrations accepted with creating payment only!1721 Boxelder St., Ste 107T721 Boxelder St., Ste 107Phone Number: +1(303) 530-4334Louisville, C0 80027 USAFax Number: +1(303) 530-4334	lail to: TS-IMS2017 Ex registrations accepted with credit card payment only! Phone Number: +1(303) 530-4362 Fax Number: +1(303) 530-4334	credit 62	Refund Policy: Written requinanced. Cancellations reconversed. Cancellations reconversed. An on-setter on-site. TelLEPHONE REGISTRATIONS WILL BE DISCARDED! If pay collection fee of \$45.00.	: Written requests cellations received ed. After 26 May, J ster on-site. ciGTRATIONS WIL RDED! If paymen' of \$45,00.	for cancellations after 8 May, 2011 2017 faxed registr L NOT BE ACCEPTE t is received from	Refund Policy: Written requests for cancellations received on or before 8 May, 2017 will be honored. Cancellations received after 8 May, 2017 will be will be forfeited. After 26 May, 2017 faxed registrations will not be accepted in office. You MUST register on-site. TELEPHONE REGISTRATIONS WILL NOT BE ACCEPTED! ANY REGISTRATION WITOUT PAYMENT WILL BE DISCARDED! If payment is received from a non-US bank, attendees will be charged a collection fee of \$45.00.	ire 8 May, 2017 w ed and all registri iccepted in office. ION WITOUT PAYM endees will be ch	ll be ation fees ENT arged a	



#### STATEMENT OF CERTIFICATION – AUDIT CONDUCTED BY AUDIENCE INSIGHTS

We have carefully examined the attendee records of the 2017 IEEE MTT-S International Microwave Symposium held in San Francisco, CA. The audit process includes pre-event review of the registration and event access process, post event confirmations of attendance and attendee demographics, examination of accounting records, and any other auditing procedures considered appropriate or necessary. This audit complies with the standards set forth by the Exhibition and Event Industry Audit Commission (EEIAC), a not for profit commission organized for the purpose of managing and overseeing the exhibition industry's independent audit process.

Based on our review and analysis, the statements set forth in this report fairly and accurately present the total attendance of this event in conformance with generally accepted event measurement practices.

Audience Insights

Framingham, MA